

## TRADE FINANCE

ApPello Trade Finance System is the ideal tool to support documentary transactions and all related events - covering export and import. From letters of credit to bank guarantees and documentary collections via a trusted, user-friendly and flexible solution.

The system provides the highest-possible level of automation with its in-built swift engine, correspondents & template handling and well-defined workflows. These functions not only make complex transactions see-through and smooth, but save significant time and effort, while reducing the operational risks. Besides these functionalities the system provides an excellent, convenient Front Office for customers to access their transactions and to communicate with bank.

# CAPABILITIES

2



Built-in **SWIFT** interface



**L/CS, guarantees and documentary collections** handling



**Sophisticated back-end** complemented by customer front-end



Automatic and manual **task management**



Customizable **fee packages**



Automatic **charge calculation**



**GL booking**



**Notification** handling



Improved handling of **related companies**

# BENEFITS



Integrated **Front-to-Back-office** communication with your clients



**Advice and report management** with ease

**E2E**

**E2E application**



Automatic **SWIFT message** process



Seamless **Client-Bank** communication channel



Faster **compliance process**

# MAIN FEATURES



## IMPROVED PROCESS HANDLING

With ApPello's expertise, we designed a system which is simultanelously ready to **support Front-end and the Back-end processes.**

The whole lifecycle of any transaction can be handled by workflows enhanced by advanced analytic options. **Our solution covers every possible opportunity** to improve and optimize the process benefitting the Bank.



## SWIFT GETS AUTOMATED

ApPello Trade Finance system complies to every possible SWIFT message format for letters of credit, guarantees, documentary collections. Incoming **SWIFTS are automatically processed** from the first moment. As a transaction is created, details of the message appears on **bank user's dashboard as part of the workflow.** The system can automatically generate outgoing **SWIFT messages** as well.



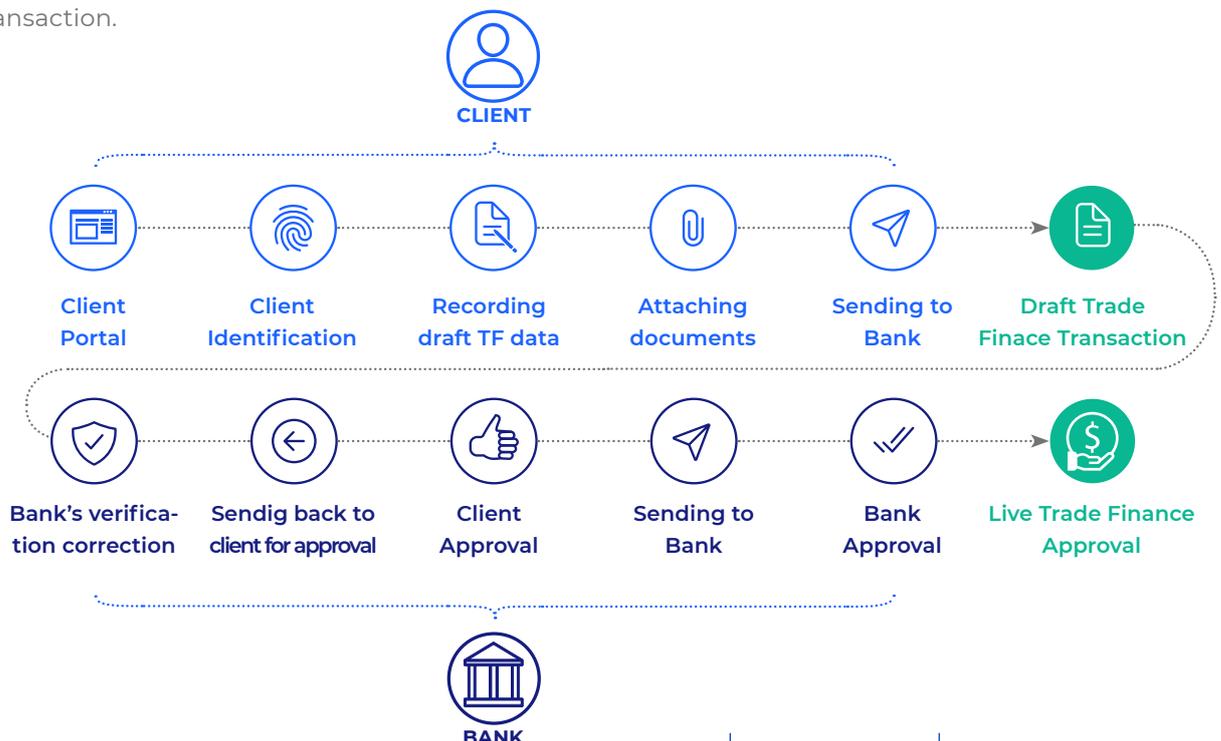
## COMPREHENSIVE HANDLING OF ALL TRANSACTION TYPES

**All-round support** of trade finance instruments letter of credit, guarantees, documentary collections. Whether export or import, **all possible scenarios are easily managable.** The functions of the system also extend to specialities such as **back-to-back, standby, transferable or revolving L/C, Bills of Exchange.** Our system can process all payment types and all possible bank roles in the transaction.



## FLEXIBLE FEE STRUCTURE

**Our solution is delivered with a highly configurable fee module.** All types of fees can be set up and grouped into fee packages. This means, it is **possible to tailor conditions for a specific client or a group of clients.** Fees can depend on workflow steps, type of products and fee structures can be differentiated based on the transaction's input values.





## OMNICHANNEL APPROACH

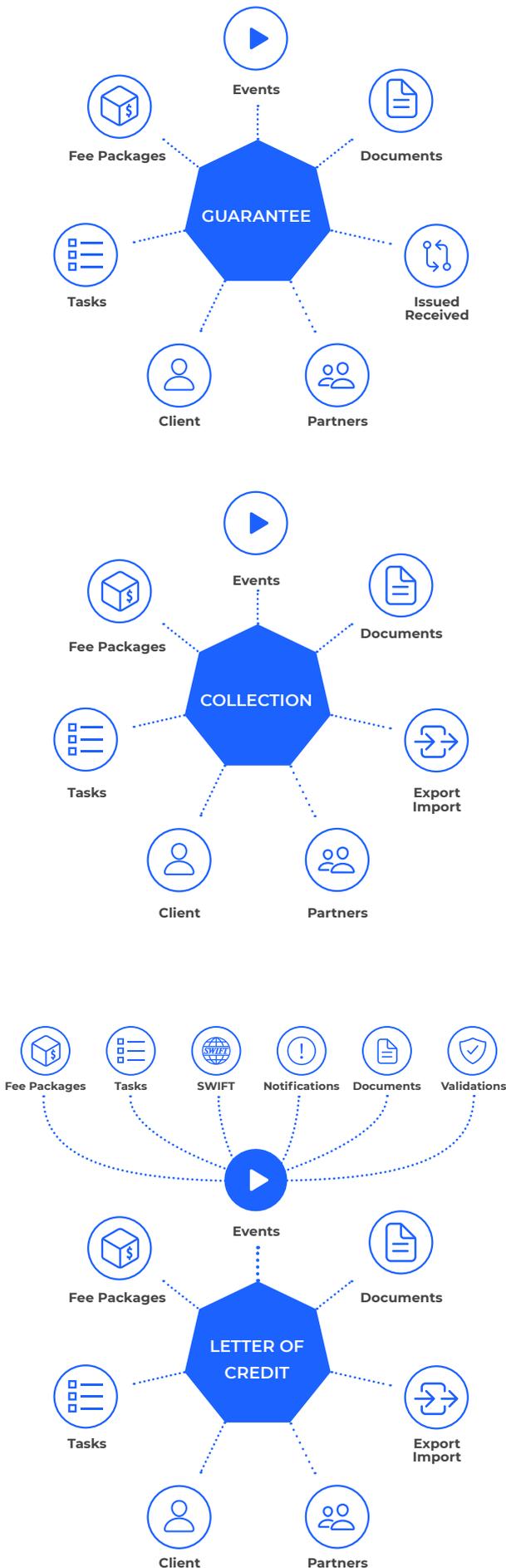
ApPello's cutting-edge Digital Platform offers full Front- & Back-end capabilities. From a customer portal to Back-office administration we render the following:

- Customers get an **outstanding tool** to communicate with their Bank: the complete history of any transaction on the customer portal and the Back-office.
- Modifications of the products? Changes in workflow configuration? **Every change, every detail is visible on both sides at once.** Only one platform has to be maintained, but many channels will be served and logged.
- The System also allows power users to **configure screen layouts** (on any channel), complete validations, modify calculation rules or even the entire workflow.
- Complying with upcoming regulations and business expectations has never been this easy: our platform's flexibility makes it **possible to configure fields and data tables** without any further development.



## ADVICE, REPORT AND DOCUMENT MANAGEMENT ASSISTANCE

Within the system, there is an advanced, **template-based Advice and Report generation** tool, that can easily be customized. The templates, in terms of advice, report and document generation, are defined in the most widespread formats: The advice templates are in MS Word. The reports can be generated by the same template-based tool or **Back-office users can even export what they see** on their own user interface in XLS or PDF. The system can store and retrieve all generated documents. **Full integration** with the client's main Document management tool is also possible.



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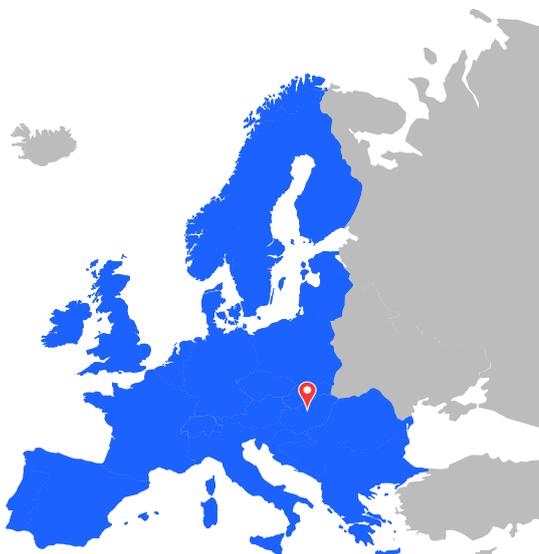
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# CLIENTS



 BUDAPEST BANK

 BCR

 KB

 ERSTE BANK

 CIB BANK

 UniCredit

 SBERBANK

 PBZ

 TATRA BANKA

 Raiffeisen  
BANK

 ČESKÁ  
SPŮRITELNA

 Magnet  
MAGYAR KÖZÖSSÉGI  
BANK

 K&H

 TAKARÉKBANK

 BRD  
GRUPE SOCIETE GENERALE

 Fundamenta  
Lakaskassa

 J&T BANKA